

I.Rock@hotmail.com
(555) 543-3578

Ira Rock

552 N. Heatherlane Place
Fayetteville, AR 72701

Objective

To obtain a sales internship position at a global food distribution company

Education

Candidate for Bachelor of Arts in Communication Graduation Date: May 2012

University of Arkansas- Fayetteville, Arkansas

GPA: 3.7 Dean's List 2008, 2009

Professional Development Institute Graduate Spring 2011

University of Arkansas Career Development Center – Fayetteville, Arkansas

- Completed an extensive professional development program which included participation in goal setting and networking exercises and the completion of 4 workshops

Study Abroad Experience June- August 2009

Universita per Stanieri- Siena, Italy

- Conversation Partner and tutored 4 local residents

Sales Experience

Server/Sales Representative January 2009- Present

St. Charles Bar and Grill – Fayetteville, Arkansas

- Work 20 hours/week while maintaining 3.7 GPA
- Increase overall profit by upgrading 50% of my customer's orders with appetizers and/or desserts

Event Volunteer August 2008- December 2009

Susan G. Komen – Fayetteville, Arkansas

- Contacted and reserved more than 20 sponsors for Race for the Cure
- Raised more than \$1500 by actively promoting event t-shirts on campus
- Developed innovative marketing campaign for Cheerios that improved customer loyalty

Cashier Summers 2007 & 2008

Giant Food Stores- Mandyville, Maryland

- Asked by management to work full time during summer breaks
- Reconciled \$200 cash drawer 100% of the time
- Selected as Employee of the Month for above-and-beyond performance and adherence to company standards each summer

Leadership

Team Captain, 2011

Intramural Soccer- Fayetteville, Arkansas

2008-Present

- Promote collaborative environment with an optimistic attitude
- Communicate schedules to all players in a timely manner
- Organized 3 team victory celebrations